

Todd B. McCaffrey

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DEFENSE SENIOR EXECUTIVE LEADER

Engaged, committed, and dynamic senior leader (Major General, U.S. Army Retired) with over a decade of worldwide executive experience leading cross functional, geographically distributed teams in complex operating environments. Respected professional with international experience able to motivate, lead, and synchronize large organizations to achieve expanded business opportunities and profitable outcomes.

**OPERATIONS & TRAINING | STRATEGIC ANALYSIS & PLANNING |
RESOURCE MANAGEMENT | PROCESS IMPROVEMENT | VETERAN ENGAGEMENT**

PROFESSIONAL HIGHLIGHTS

McCaffrey Consulting LLC.

06/2021-Present

President/Founder

Provides executive consultation in business strategy and development, leader development, and organizational process improvement. Supporting private and public sector clients across defense, information technology, and higher education sectors.

- **Military Training Transformation.** Assisted a large Department of Defense prime to improve their strategic capture approach for task elements of the U.S. Army Synthetic Training Environment (STE).
- **Research University Support.** Continued support to a major R1 university assisting in expansion and integration of their defense related research portfolio resulting in growth in leads and research proposals.
- **Strategic Planning.** Advised a veteran's support nonprofit (501c3) to develop an annual \$2.5m revenue stream and produce a new strategic plan including revisions to governance, succession planning, and income generation.

University of South Carolina, Columbia, South Carolina

07/2020-8/2021

Senior Director of Strategic Partnership for Government and Military Programs | Director of Military Affairs

Executed executive supervision and integration for all university military affairs. Strategized and implemented business development and research opportunities between the University of South Carolina and US government programs. Mentored and championed student veterans leading to positive outcomes for the university and its students.

- **Business Development.** Established research ties with US Special Operations Command, Army Cyber Command, and Army Futures Command and implemented an operating rhythm leading to expanded partnerships.
- **Research and Innovation.** Developed Educational Partnership Agreements (EPAs) with the National Center for Credibility Assessment (NCCA) and Naval Information Warfare Command (NIWC).
- **Process Improvement.** Implemented innovative processes to synchronize operating units leading the university to being listed as one of Military Times 'Best Schools for Veterans' for the first time in its history.

United States Africa Command, Stuttgart, Germany

07/2018 – 7/2020

Chief of Staff (Major General, US Army)

Led 1,300 employees at a military combatant command to achieve US National Security objectives in Africa and advised senior military and civilian policy makers on risk-reward outcomes. Managed a \$1.5 billion annual budget and ensured timely and effective support to defense security cooperation and development.

- **Operations Management and Improvement.** Developed operating processes and evolved a decision management cycle to achieve a 50% improvement in campaign output and staffing recruitments.
- **Strategic Planning and Analysis.** Coordinated a joint staff assessment and development of a new Combatant Command campaign plan that was approved by the Secretary of Defense.
- **Resource Allocation.** Built and supervised two successive \$472M fiscal year headquarters budgets that met all key organizational objectives and maintained a revenue reserve to capitalize on emergent opportunities.
- **Project Management.** Successfully deployed a new software decision support tool vastly improving the command's analytic decision support capability.

First Army Division East, Fort Knox, Kentucky
Division Commander (Major General, US Army)

06/2016 – 07/2018

Provided executive leadership to a 3500+ person distributed organization supporting US Army National Guard and US Army Reserve units across 27 states and territories. Coordinated efforts of five separate subordinate brigades to meet reserve component commander training requirements on time and within budget.

- **Organizational Redesign.** Led a highly successful multi-state unit relocation and organizational redesign to reduce costs and improve efficiency while maintaining service quality and delivery standards.
- **Organizational Training.** Trained 4 US Army National Guard Division Headquarters serving as the senior Exercise Director for complex virtual warfighting simulation events.
- **Cross-Functional Management.** Supervised training readiness strategies for Army National Guard and Army Reserve forces across 27 states and territories achieving objectives at all locations on time and within budget.

United States Army Pacific / 25th Infantry Division, Honolulu, Hawaii

7/2013 – 06/2016

Chief of Staff; Deputy Theater Army Commander (Major General, US Army)

Supported US national security objectives by providing strategic direction to all US Army forces and operations across Southeast Asia and Oceania. Trained and led a staff of over 400 employees, supervised 3 Brigades, and monitored a \$90M annual budget to achieve US Army operational readiness objectives across the Pacific area of operations.

- **Operational Efficiency.** Developed, refined, and supervised adjustments to operational campaign objectives while maintaining mission continuity and readiness across all US Army's Pacific operating locations.
- **Negotiation and Security Cooperation.** Negotiated positioning agreements for US logistics and humanitarian relief supplies with three key Southeast Asia partner nations.
- **Innovation.** Designed and implemented an \$85M advanced deployable training organization to improve delivery of services at points-of-need across the Pacific theater.
- **Resource Management.** Directed a complex and lengthy real estate negotiation and utilization process resulting in continued access to a key training area after imposition of new federal and state environmental regulations.

Headquarters, Department of the Army, Pentagon, Virginia

01/2011 – 06/2013

Director of Training (Brigadier General, US Army)

Oversaw Army's \$17 billion training budget and implemented new resource allocation approaches to ensure maximum return on investment for programming.

- **Resource Allocation.** Developed the strategy, policy, and associated resourcing approaches to support global Army readiness and preparedness to operate in two combat zones and other locations worldwide.
- **Executive Consultation.** Orchestrated collective efforts of a team of 120 soldiers and civilians across six subordinate divisions to ensure maximum worldwide combat readiness of the US Army.
- **Training Capability Development.** Transformed Army training processes through the development and deployment of new virtual training systems and approaches leading to improved unit performance.

EDUCATION

Master of Science, National Security Studies, United States Army War College
Master of Science, Mineral Economics and Operations Research, Colorado School of Mines
Bachelor of Science, Organizational Effectiveness, United States Military Academy

VOLUNTEER BOARD PARTICIPATION

Board Member (Interim Chair)- Stephenson Technologies Corporation (Louisiana State University)
Board Member, Big Red Barn Retreat- Helping Warriors Thrive on the Home Front

CERTIFICATES & AWARDS

Certificate of Completion, Executive Program in International Management, Stanford Graduate School of Business
Distinguished Service Medal (x3); Bronze Star Medal (x3); Legion of Merit (x3)
Current TS/SCI Clearance